

## The Keirsey Temperament Sorter

Directions: Decide the answer that best fits and put a check in the box on your answer sheet. Try not to overthink your response.

1. At a party do you
  - A. interact with many, including strangers
  - B. interact with a few, known to you
  
2. Are you more
  - A. realistic than speculative (speculative means someone who likes to wonder or contemplate possible ideas)
  - B. speculative than realistic
  
3. Is it worse to
  - A. have your head in the clouds (not know what is going on because you are spending too much time daydreaming)
  - B. be in a rut (do the same thing every day)
  
4. Are you more impressed by
  - A. principles
  - B. emotions
  
5. Are you more drawn to the
  - A. convincing
  - B. touching
  
6. Do you prefer to work
  - A. to deadline
  - B. just "whenever"
  
7. Do you tend to choose
  - A. rather carefully
  - B. somewhat impulsively
  
8. At parties, do you
  - A. stay late, with increasing energy
  - B. leave early, with decreased energy
  
9. Are you more attracted to
  - A. sensible people
  - B. imaginative people

10. Are you more interested in
  - A. what is actual
  - B. what is possible
  
11. In judging others are you more swayed by
  - A. laws than circumstances
  - B. circumstances than laws
  
12. In approaching others is your inclination to be somewhat
  - A. objective
  - B. personal
  
13. Are you more
  - A. punctual
  - B. leisurely
  
14. Does it bother you more having things
  - A. incomplete
  - B. completed
  
15. In your social groups do you
  - A. always know what is going on with everyone
  - B. get behind the news
  
16. In doing ordinary things are you more likely to
  - A. do it the usual way
  - B. do it your own way
  
17. Writers should
  - A. say what they mean and mean what they say
  - B. express things more by use of analogy
  
18. Which appeals to you more
  - A. consistency of thought (being able to think clearly)
  - B. harmonious human relationships (everyone getting along)
  
19. Are you more comfortable in making
  - A. logical judgments
  - B. value judgments
  
20. Do you want things
  - A. settled and decided
  - B. unsettled and undecided

21. Would you say you are more  
A. serious and determined  
B. easy going
22. When calling someone do you  
A. rarely question that everything needs to be said will be said  
B. rehearse what you'll say
23. Facts  
A. speak for themselves  
B. illustrate principles
24. Are visionaries  
A. somewhat annoying  
B. rather fascinating
25. Are you more often  
A. a cool-headed person  
B. a warm-hearted person
26. Is it worse to be  
A. unjust (unfair, unreasonable)  
B. merciless (cruel, heartless)
27. Should one usually let events occur  
A. by careful selection and choice  
B. by randomly and by chance
28. Do you feel better about  
A. having purchased  
B. having the option to buy
29. Around other people do you  
A. initiate conversation  
B. wait to be approached
30. Common sense is  
A. rarely questionable  
B. frequently questionable

31. Children often do not
- A. make themselves useful enough
  - B. exercise their fantasy enough
32. In making decisions, do you feel more comfortable with
- A. standards
  - B. feelings
33. Are you more
- A. firm than gentle
  - B. gentle than firm
34. Which is more admirable
- A. the ability to organize and be methodical
  - B. the ability to adapt and make do
35. Do you put more value on the
- A. definite (clear-cut, well defined)
  - B. open-ended
36. Do new and non-routine interactions with others
- A. stimulate and energize you
  - B. tax your reserves (make you tired)
37. Are you more frequently
- A. a practical (sensible, realistic) sort of person
  - B. a fanciful (whimsical) sort of person
38. Are you more likely to
- A. see how others are useful
  - B. see how others see
39. Which is more satisfying
- A. to discuss an issue thoroughly
  - B. to arrive at an agreement on an issue
40. Which rules you more
- A. your head
  - B. your heart
41. Are you more comfortable with work that is
- A. contracted (set time, finish date)
  - B. done on a casual basis (non-specific hours)

42. Do you tend to look for
- A. the orderly
  - B. whatever turns up
43. Do you prefer
- A. many friends with brief contact
  - B. a few friends with longer contact
44. Do you go more by
- A. facts
  - B. principles (values, ethics)
45. Are you interested in
- A. production and distribution
  - B. design and research
46. Which if more of a compliment?
- A. "There is a very logical person."
  - B. "There is a very passionate person."
47. Do you value in yourself more that you are
- A. unwavering (stick to your beliefs)
  - B. devoted (loyal to people)
48. Do you more often prefer
- A. the final and unalterable statement
  - B. the tentative and preliminary statement
49. Are you more comfortable
- A. after a decision
  - B. before a decision
50. Do you
- A. speak easily and at length with strangers
  - B. find little to say to strangers
51. Are you more likely to trust your
- A. experience
  - B. hunch (gut feeling)
52. Do you feel more
- A. practical (logical) than ingenious (creative)
  - B. ingenious (creative) than practical (logical)

53. Which person is more to be complimented  
A. someone who is of clear reason  
B. someone who has strong feelings
54. Are you inclined more to be  
A. fair minded  
B. sympathetic
55. Is it preferable mostly to  
A. make sure things are arranged  
B. just let things happen
56. In relationships, should most things be  
A. renegotiable  
B. random and circumstantial
57. When the phone rings do you  
A. hasten to get to it first  
B. hope someone else will answer
58. Do you prize more in yourself  
A. a strong sense of reality  
B. a vivid imagination
59. Are you drawn more to  
A. fundamentals (basics)  
B. overtones (nuances, subtexts)
60. What seems the greater error  
A. to be too passionate  
B. to be too objective
61. Do you see yourself as basically  
A. hard-hearted  
B. soft-hearted
62. Which situation appeals to you more  
A. the structured and schedules  
B. the unstructured and unscheduled

63. Are you a person who is more  
A. routinized than whimsical  
B. whimsical than routinized
64. Are you more inclined to be  
A. easy to approach  
B. somewhat reserved
65. In writings do you prefer  
A. the more literal  
B. the more figurative
66. Is it hard for you to  
A. identify with others  
B. utilize others
67. Which do you wish more for yourself  
A. clarity of reason  
B. strength of compassion
68. Which is the greater fault  
A. being indiscriminate (not able to make choices)  
B. being critical
69. Do you prefer the  
A. planned event  
B. unplanned event
70. Do you tend to be more  
A. deliberate than spontaneous  
B. spontaneous than deliberate